



Almond Industry Position Report

February 2004

2003-2004 Crop Year

Salable	Forecast Million Lbs.	2003-2004	2002-2003	% Change
		8/1 - 2/29 Kernel Wt.	8/1 - 2/28 Kernel Wt.	
1. Carryin August 1, 2003	162.0	162,044,967 *	80,922,480	100.25%
2. Crop Receipts to Date	1,000.0	1,025,018,056	1,077,099,450	-4.84%
3. [4% Loss Exempt]	<u>40.0</u>	(41,000,722)	(43,083,978)	
4. New Crop Marketable (2-3)	960.0	984,017,334	1,034,015,472	-4.84%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	<u>1,122.0</u>	<u>1,146,062,301</u>	<u>1,114,937,952</u>	2.79%
Shipments by Handlers				
7. Domestic	285.0	180,095,700	178,353,209	0.98%
8. Export	<u>665.0</u>	<u>473,422,504</u>	<u>464,629,421</u>	1.89%
9. Total Shipments	950.0	<u>653,518,204</u>	<u>642,982,630</u>	1.64%
10. Forecasted Carryout	<u>172.0</u>			
11. Computed Inventory (6-9)		<u>492,544,097</u>	<u>471,955,322</u>	4.36%
Commitments (sold, not delivered)**				
12. Domestic		99,992,951	80,824,419	23.72%
13. Export		<u>116,639,911</u>	<u>86,752,371</u>	34.45%
14. Total Committed Shipments		<u>216,632,862</u>	<u>167,576,790</u>	
15. Uncommitted Inventory (11-14)		<u>275,911,235</u>	<u>304,378,532</u>	-9.35%

* Subject to verification through handler audits

**68% of handlers reported commitments, representing 91% of 02/03 Crop

MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

		2003-2004 Crop Year		2002-2003 Crop Year			
		2/1 - 2/29	8/1 - 2/29	2/1 - 2/28	8/1 - 2/28		
DOMESTIC	Shelled	18,592,220	143,684,722	20,335,083	155,352,673		
	Manufactured	9,231,236	66,988,581	5,336,624	48,929,198		
	Products	218,001	1,730,568	198,890	1,501,683		
	Inshell	222,392	3,273,615	157,556	3,988,872		
	(Interhandler Transfers)	(4,579,159)	(18,669,223)	(2,844,518)	(13,744,626)		
	(Industry Purchases)	(1,927,113)	(16,912,563)	(1,681,680)	(17,674,591)		
	TOTAL:	<u>21,757,577</u>	<u>180,095,700</u>	28%	<u>21,501,955</u>	<u>178,353,209</u>	28%
EXPORT	Shelled	42,252,280	356,364,944	33,262,814	345,094,102		
	Manufactured	7,614,174	66,121,863	7,376,885	59,222,839		
	Inshell	<u>4,073,739</u>	<u>50,935,697</u>	<u>4,517,183</u>	<u>60,312,480</u>		
	TOTAL:	<u>53,940,193</u>	<u>473,422,504</u>	72%	<u>45,156,882</u>	<u>464,629,421</u>	72%
NET SHIPMENTS		<u>75,697,770</u>	<u>653,518,204</u>	100%	<u>66,658,837</u>	<u>642,982,630</u>	100%
EXEMPT/INEDIBLE SHIPMENTS		<u>781,762</u>	<u>4,234,229</u>	<u>700</u>	<u>4,319,820</u>		

EXPORT DELIVERIES BY DESTINATION

(Kernel Weight)

		Crop Year 2003-2004 08/01/03 through 02/29/04			Crop Year 2002-2003 08/01/02 through 02/28/03					
	Country	Shelled	Inshell	%	Country	Shelled	Inshell	%		
North America 5.03%	Canada	17,088,394	501,718	3.72%	Canada	17,123,552	258,082	3.74%		
	Mexico	6,225,143	0	1.31%	Mexico	6,119,609	0	1.32%		
	Total	23,313,537	501,718		Total	23,243,161	258,082			
Central America 0.02%	Costa Rica	39,525	0	0.01%	Costa Rica	64,264	0	0.01%		
	Guatemala	4,600	2,915	0.00%	Guatemala	***	***	0.00%		
	Others	53,229	0	0.01%	Others	53,530	420	0.01%		
	Total	97,354	2,915		Total	117,794	420			
Caribbean 0.00%	Others	***	0	0.00%	Others	19,092	10,150	0.01%		
	Total	0	0		Total	19,092	10,150			
South America 0.37%	Argentina	***	***	0.00%	Argentina	81,000	15,400	0.02%		
	Brazil	173,200	72,669	0.05%	Brazil	228,000	50,726	0.06%		
	Chile	566,250	59,666	0.13%	Chile	631,470	0	0.14%		
	Venezuela	654,375	0	0.14%	Venezuela	492,490	0	0.11%		
	Others	180,217	54,775	0.05%	Others	165,763	0	0.04%		
	Total	1,574,042	187,110		Total	1,598,723	66,126			
Western Europe 57.13%	Austria	***	0	0.00%	Austria	531,410	0	0.11%		
	Belgium	14,660,630	0	3.10%	Belgium	16,591,480	0	3.57%		
	Denmark	5,774,299	0	1.22%	Denmark	5,282,487	0	1.14%		
	Finland	607,959	0	0.13%	Finland	836,650	0	0.18%		
	France	28,328,307	62,563	6.00%	France	22,625,244	40,691	4.88%		
	Germany	56,637,554	67,575	11.98%	Germany	61,550,576	58,700	13.26%		
	Greece	12,838,332	431,394	2.80%	Greece	8,890,250	181,769	1.95%		
	Italy	28,662,739	1,291,723	6.33%	Italy	20,568,717	1,126,142	4.67%		
	Luxemburg	300,000	0	0.06%	Luxemburg	0	0	0.00%		
	Malta & Gozo	46,869	0	0.01%	Malta & Gozo	***	0	0.00%		
	Netherlands	16,644,875	14,432	3.52%	Netherlands	21,540,899	144	4.64%		
	Norway	3,398,542	0	0.72%	Norway	3,012,389	0	0.65%		
	Portugal	986,000	0	0.21%	Portugal	641,000	0	0.14%		
	Spain	78,643,100	15,750	16.61%	Spain	65,687,056	108,876	14.16%		
	Sweden	3,259,947	0	0.69%	Sweden	3,294,725	0	0.71%		
	Switzerland	3,147,023	0	0.66%	Switzerland	2,039,765	0	0.44%		
	United Kingdom	14,620,134	0	3.09%	United Kingdom	13,031,543	32,022	2.81%		
	Others	36,500	0	0.01%	Others	46,000	0	0.01%		
		Total	268,592,810	1,883,437		Total	246,170,191	1,548,344		
Eastern Europe 4.18%	Bulgaria	699,000	0	0.15%	Bulgaria	797,350	187	0.17%		
	Czech Republic	3,905,557	0	0.82%	Czech Republic	3,729,425	0	0.80%		
	Hungary	602,851	0	0.00%	Hungary	88,014	0	0.02%		
	Latvia	2,002,650	0	0.42%	Latvia	1,500,000	0	0.32%		
	Lithuania	620,000	0	0.13%	Lithuania	1,112,000	0	0.24%		
	Poland	1,366,903	0	0.29%	Poland	829,358	0	0.18%		
	Russia	10,063,575	21,938	2.13%	Russia	6,285,550	39,884	1.36%		
	Others	488,716	0	0.10%	Others	303,000	0	0.07%		
		Total	19,749,252	21,938		Total	14,644,697	40,071		
Middle East 7.58%	Cyprus	***	***	0.00%	Cyprus	434,044	17,633	0.10%		
	Israel	4,413,525	802,408	1.10%	Israel	4,292,815	641,171	1.06%		
	Jordan	1,471,500	220,727	0.36%	Jordan	1,484,275	412,421	0.41%		
	Kuwait	1,183,173	8,572	0.25%	Kuwait	743,869	12,191	0.16%		
	Lebanon	3,061,050	2,137	0.65%	Lebanon	1,584,875	35,733	0.35%		
	Saudi Arabia	4,449,100	255,926	0.99%	Saudi Arabia	4,824,100	267,595	1.10%		
	Turkey	1,672,370	1,311,840	0.63%	Turkey	827,050	565,725	0.30%		
	United Arab Emirates	15,712,700	981,036	3.53%	United Arab Emirates	21,193,400	2,442,147	5.09%		
	Others	321,020	9,448	0.07%	Others	223,025	50,234	0.06%		
		Total	32,284,438	3,592,094		Total	35,607,453	4,444,850		
Asia 23.93%	China	11,761,195	6,944,569	3.95%	China	13,345,500	12,439,214	5.55%		
	India	709,184	37,394,107	8.05%	India	1,454,495	41,095,743	9.16%		
	Indonesia	257,625	0	0.05%	Indonesia	360,025	0	0.08%		
	Japan	40,082,158	64,906	8.48%	Japan	42,454,041	61,510	9.15%		
	Malaysia	1,444,800	0	0.31%	Malaysia	1,994,450	0	0.43%		
	Pakistan	401,500	0	0.08%	Pakistan	0	***	0.00%		
	Philippines	110,000	0	0.02%	Philippines	27,650	0	0.01%		
	Singapore	1,125,225	0	0.24%	Singapore	1,556,325	0	0.33%		
	South Korea	7,985,750	0	1.69%	South Korea	8,104,679	0	1.74%		
	Taiwan	3,576,161	271,960	0.81%	Taiwan	2,967,357	193,982	0.68%		
	Thailand	1,020,325	68	0.22%	Thailand	660,000	0	0.14%		
	Others	128,000	0	0.03%	Others	95,992	40,868	0.03%		
		Total	68,601,923	44,675,610		Total	73,020,514	53,831,317		
New Zealand 0.22%	New Zealand	Total	1,048,876	0	0.22%	New Zealand	Total	1,143,925	0	0.25%
	Australia	Total	3,543,750	7,875	0.75%	Australia	Total	4,780,331	1,540	1.03%
Africa 0.77%	Algeria	1,456,700	0	0.31%	Algeria	626,700	0	0.13%		
	Canary Islands	115,750	0	0.02%	Canary Islands	204,000	0	0.04%		
	Egypt	659,400	63,000	0.15%	Egypt	1,770,250	111,230	0.38%		
	South Africa	1,060,911	0	0.22%	South Africa	1,296,610	350	0.30%		
	Tunisia	264,000	0	0.06%	Tunisia	***	0	0.00%		
	Others	37,586	0	0.01%	Others	73,500	0	0.02%		
	Total	3,594,347	63,000		Total	3,971,060	111,580			
Others 0.02%	Others	Total	86,478	0	0.02%	Others	Total	0	0	0.00%
100.00%	TOTAL DELIVERIES	422,486,807	50,935,697	100.00%	TOTAL DELIVERIES	404,316,941	60,312,480	100.00%		

***In Others (Named Countries Received Almonds From Three or More Handlers)

Almond Board of California
Quality Control Report
Industry Summary
August 1, 2003 - February 29, 2004

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	12,354,483	12,535,532	173,961	1.21%	1.39%
Avalon	485,581	479,647	8,273	0.05%	1.72%
Butte	135,972,840	136,348,851	1,359,153	13.27%	1.00%
Butte/Padre	40,421,714	41,463,339	261,861	3.94%	0.63%
Carmel	164,504,159	163,870,366	2,417,617	16.05%	1.48%
Carrion	716,859	719,974	14,720	0.07%	2.04%
Fritz	38,693,506	39,245,753	1,032,949	3.77%	2.63%
Harvey	596,078	602,027	35,831	0.06%	5.95%
Hashem	712,136	745,284	32,349	0.07%	4.34%
Le Grand	284,126	284,126	13,873	0.03%	4.88%
Livingston	4,933,550	4,925,178	157,656	0.48%	3.20%
Marchini	103,264	103,264	2,877	0.01%	2.79%
Merced	537,531	544,795	16,022	0.05%	2.94%
Mission	29,587,236	29,469,044	189,521	2.89%	0.64%
Mixed	24,165,837	22,929,751	833,711	2.36%	3.64%
Mono	1,615,133	1,576,019	41,169	0.16%	2.61%
Monterey	67,512,830	67,380,449	1,518,021	6.59%	2.25%
Morley	654,377	654,377	5,247	0.06%	0.80%
N43	140,753	139,836	2,730	0.01%	0.00%
Neplus	6,216,670	5,553,001	165,664	0.61%	2.98%
Nonpareil	366,278,183	366,286,958	9,469,931	35.73%	2.59%
Norman	163,110	163,135	3,970	0.02%	2.43%
Padre	46,511,796	47,518,925	243,063	4.54%	0.51%
Peerless	10,410,843	10,462,335	69,579	1.02%	0.67%
Price	30,276,020	30,297,247	546,465	2.95%	1.80%
Ruby	5,691,358	5,955,914	61,509	0.56%	1.03%
Sauret	510,267	515,762	27,809	0.05%	5.39%
Savana	611,164	570,413	6,904	0.06%	1.21%
Sonora	19,929,339	19,742,024	652,342	1.94%	3.30%
Thompson	1,680,967	1,712,240	68,451	0.16%	4.00%
Tokyo	524,250	524,250	10,982	0.05%	2.09%
Wood Colony	11,802,848	10,797,183	199,131	1.15%	1.84%
Major Varieties Sub Ttl:	1,024,598,808	1,024,116,999	19,643,341	99.96%	1.92%
Minor Varieties:	419,248	419,248	6,937	0.04%	1.65%
Grand Ttl. All Varieties	1,025,018,056	1,024,536,247	19,650,278	100.00%	1.92%

This report is subject to further verification of handler's receipts and further reconciliation of USDA incoming certificates.